

FORM NL-36- BUSINESS -CHANNELS WISE

Name of the Insurer: Royal Sundaram General Insurance Co. Limited
Registration No.102 and Date of Registration with the IRDAI:23.10.2000



Date: 30-Jun-22

Sl.No.	Channels	For the Quarter		Upto the Quarter		For the corresponding quarter of the previous year		Up to the corresponding quarter of the previous year	
		No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)
1	Individual agents	77,074	8,922	77,074	8,922	53,425	7,254	53,425	7,254
2	Corporate Agents-Banks	10,847	1,610	10,847	1,610	7,463	1,046	7,463	1,046
3	Corporate Agents -Others	22,946	5,123	22,946	5,123	34,080	7,471	34,080	7,471
4	Brokers	2,31,282	40,251	2,31,282	40,251	1,67,015	33,240	1,67,015	33,240
5	Micro Agents	8	0	8	0	8	0	8	0
6	Direct Business	0	0			0	0		
	Officers/Employees	0	0	0	0	0	0		
	Online (Through Company Website)	13,745	1,137	13,745	1,137	13,813	1,071	13,813	1,071
	Others	23,667	2,833	23,667	2,833	13,951	3,095	13,951	3,095
7	Common Service Centres(CSC)	0	0	0	0	0	0	0	-
8	Insurance Marketing Firm	12,080	378	12,080	378	196	23	196	23
9	Point of sales person (Direct)	90,703	9,121	90,703	9,121	54,504	6,758	54,504	6,758
10	MISP (Direct)	6,868	355	6,868	355	1,429	281	1,429	281
11	Web Aggregators	65,935	3,210	65,935	3,210	38,090	1,692	38,090	1,692
12	Referral Arrangements			0	0				
13	Other (to be specified)								
	(i) _____			0	0				
	(ii) _____								
	Total (A)	5,55,155	72,940	5,55,155	72,940	3,83,974	61,932	3,83,974	61,932
14	Business outside India (B)								
	Grand Total (A+B)	5,55,155	72,940	5,55,155	72,940	3,83,974	61,932	3,83,974	61,932

Note:

- (a). Premium means amount of premium received from business acquired by the source
(b). No of Policies stand for no. of policies sold
(c). Grand Total (A+B) should be consistent with all relevant NL forms e.g. NL-4 etc., as applicable