

**PERIODIC DISCLOSURES**  
**FORM NL-6-COMMISSION SCHEDULE**

Royal Sundaram General Insurance Co. Ltd

30-Jun-21

Particulars	FOR THE QUARTER ENDED 30th Jun 2021														
	Fire Revenue Account	Marine Revenue Account			Miscellaneous Revenue Revenue Account									Total	
	Fire	Marine	Marine Hull	Marine Total	Motor OD	Motor TP	Motor	Workmen's Compensation / Employers Liability	Total Public / Product Liability	Engineering	Total Personal Accident	Total Health Insurance	Others	Miscellaneous Total	Total
Commission paid															
Direct	119,551	20,161	-	20,161	348,804	19,136	367,940	1,743	1,532	21,313	14,297	102,758	2,966	512,549	652,261
Add: Re-insurance Accepted	39,745	(15)	-	(15)	-	-	-	-	-	2,065	4,016	-	2	6,083	45,813
Less: Commission on Re-insurance Ceded	(220,767)	(15,671)	(40)	(15,711)	(193,864)	(4,259)	(198,123)	(1,464)	(3,868)	(51,035)	(22,879)	(1,669)	(25,522)	(304,560)	(541,038)
<b>Net Commission</b>	<b>(61,471)</b>	<b>4,475</b>	<b>(40)</b>	<b>4,435</b>	<b>154,940</b>	<b>14,877</b>	<b>169,817</b>	<b>279</b>	<b>(2,336)</b>	<b>(27,657)</b>	<b>(4,566)</b>	<b>101,089</b>	<b>(22,554)</b>	<b>214,072</b>	<b>157,036</b>

Particulars	FOR THE QUARTER ENDED 30th Jun 2020														
	Fire Revenue Account	Marine Revenue Account			Miscellaneous Revenue Revenue Account									Total	
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Commission paid															
Direct	131,650	11,750	-	11,750	379,272	11,282	390,555	1,919	1,151	19,347	19,031	87,457	2,338	521,798	665,198
Add: Re-insurance Accepted	23,303	44	-	44	-	-	-	-	-	600	65	-	8	673	24,020
Less: Commission on Re-insurance Ceded	(170,169)	(9,076)	(84)	(9,160)	(95,145)	(3,626)	(98,771)	(111)	(1,451)	(30,703)	(3,772)	6,573	(3,722)	(131,957)	(311,286)
<b>Net Commission</b>	<b>(15,216)</b>	<b>2,718</b>	<b>(84)</b>	<b>2,634</b>	<b>284,127</b>	<b>7,656</b>	<b>291,784</b>	<b>1,808</b>	<b>(300)</b>	<b>(10,756)</b>	<b>15,324</b>	<b>94,030</b>	<b>(1,376)</b>	<b>390,514</b>	<b>377,932</b>

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Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

	Q1 2021-22	Q1 2020-21
Agents	88,742	109,346
Brokers	404,018	389,737
Corporate Agency	67,309	82,296
Referral	-	-
Others* (pl. specify)	92,192	83,819
<b>TOTAL (B)</b>	<b>652,261</b>	<b>665,197</b>

(0) (0)

Particulars	UPTO PERIOD ENDED 30th Jun 2021														Total	
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<b>Net Commission</b>	<b>(61,471)</b>	<b>4,475</b>	<b>(40)</b>	<b>4,435</b>	<b>154,940</b>	<b>14,877</b>	<b>169,817</b>	<b>279</b>	<b>(2,336)</b>	<b>(27,657)</b>	<b>(4,566)</b>	<b>101,089</b>	<b>(22,554)</b>	<b>214,072</b>	<b>157,036</b>	

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<b>TOTAL (B)</b>	<b>652,261</b>	<b>665,197</b>

(0) (0)

Note: The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

\* Others Include IMF, POS, Web aggregator, MISP