

PERIODIC DISCLOSURES
FORM NL-6-COMMISSION SCHEDULE

Royal Sundaram General Insurance Co. Ltd

30-Sep-21

Particulars	FOR THE QUARTER ENDED 30th Sep 2021															Total
	Fire Revenue Account				Marine Revenue Account				Miscellaneous Revenue Account							
	Fire	Marine	Marine Hull	Marine Total	Motor OD	Motor TP	Motor	Workmen's Compensation / Employers Liability	Total Public / Product Liability	Engineering	Total Personal Accident	Total Health Insurance	Others	Miscellaneous Total		
Commission paid																
Direct	77,686	14,707	-	14,707	4,62,103	36,663	4,98,766	1,792	2,625	19,585	14,128	1,08,207	1,462	6,46,565	7,38,958	
Add: Re-insurance Accepted	18,978	4	-	4	-	-	-	-	-	1,429	1,010	-	2	2,441	21,423	
Less: Commission on Re-insurance Ceded	(1,07,681)	(5,328)	-	(5,328)	(1,45,049)	(4,433)	(1,49,482)	(68)	(869)	(31,444)	(8,779)	(33,610)	(2,062)	(2,26,314)	(3,39,323)	
Net Commission	(11,017)	9,383	-	9,383	3,17,054	32,230	3,49,284	1,724	1,756	(10,430)	6,359	74,597	(596)	4,22,692	4,21,058	

Particulars	FOR THE QUARTER ENDED 30th Sep 2020															Total
	Fire Revenue Account				Marine Revenue Account				Miscellaneous Revenue Account							
	Fire	Marine	Marine Hull	Marine Total	Motor OD	Motor TP	Motor	Workmen's Compensation / Employers Liability	Total Public / Product Liability	Engineering	Total Personal Accident	Total Health Insurance	Others	Miscellaneous Total		
Commission paid																
Direct	69,472	12,869	-	12,869	4,33,382	20,988	4,54,370	1,461	1,809	16,434	18,887	1,08,644	3,079	6,04,684	6,87,025	
Add: Re-insurance Accepted	11,628	26	-	26	-	-	-	-	-	749	4	-	-	753	12,407	
Less: Commission on Re-insurance Ceded	(1,04,741)	(9,605)	(116)	(9,719)	(2,15,069)	(5,066)	(2,20,135)	(635)	(3,020)	(44,027)	(8,334)	(96,281)	(3,321)	(3,75,753)	(4,90,213)	
Net Commission	(23,641)	3,292	(116)	3,176	2,18,313	15,922	2,34,235	826	(1,211)	(26,844)	10,557	12,363	(242)	2,29,684	2,09,219	

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

	O2 2021-22	O2 2020-21
Agents	1,39,503	1,18,439
Brokers	3,79,816	3,47,484
Corporate Agency	86,759	1,31,253
Referral	-	-
Others* (nl. specific)	1,32,880	89,849
TOTAL (B)	7,38,958	6,87,025

Particulars	UPTO PERIOD ENDED 30th SEPTEMBER 2021															Total
	Fire Revenue Account				Marine Revenue Account				Miscellaneous Revenue Account							
	Fire	Marine	Marine Hull	Marine Total	Motor OD	Motor TP	Motor	Workmen's Compensation / Employers Liability	Total Public / Product Liability	Engineering	Total Personal Accident	Total Health Insurance	Others	Miscellaneous Total		
Commission paid																
Direct	1,97,237	34,868	-	34,868	8,10,907	55,799	8,66,706	3,535	4,157	40,898	28,425	2,10,965	4,428	11,59,114	13,91,219	
Add: Re-insurance Accepted	58,723	(11)	-	(11)	-	-	-	-	-	3,494	5,026	-	4	8,524	67,236	
Less: Commission on Re-insurance Ceded	(3,28,448)	(20,999)	(40)	(21,039)	(3,38,913)	(8,692)	(3,47,605)	(1,532)	(4,737)	(82,479)	(31,658)	(35,279)	(27,584)	(5,30,874)	(8,30,561)	
Net Commission	(72,488)	13,858	(40)	13,818	4,71,994	47,107	5,19,101	2,003	(580)	(38,087)	1,793	1,75,686	(23,152)	6,36,764	5,78,094	

Particulars	UPTO PERIOD ENDED 30th SEPTEMBER 2020															Total
	Fire Revenue Account				Marine Revenue Account				Miscellaneous Revenue Account							
	Fire	Marine	Marine Hull	Marine Total	Motor OD	Motor TP	Motor	Workmen's Compensation / Employers Liability	Total Public / Product Liability	Engineering	Total Personal Accident	Total Health Insurance	Others	Miscellaneous Total		
Commission paid																
Direct	2,01,122	24,619	-	24,619	8,12,654	32,270	8,44,924	3,380	2,960	35,781	37,918	1,96,101	5,417	11,26,481	13,52,222	
Add: Re-insurance Accepted	34,931	70	-	70	-	-	-	-	-	1,349	60	-	8	1,426	36,427	
Less: Commission on Re-insurance Ceded	(2,74,910)	(18,679)	(200)	(18,879)	(3,10,214)	(8,692)	(3,18,906)	(746)	(4,471)	(74,730)	(12,106)	(89,708)	(7,043)	(5,07,710)	(8,01,499)	
Net Commission	(38,857)	6,010	(200)	5,810	5,02,440	23,578	5,26,018	2,634	(1,511)	(37,690)	25,881	1,06,393	(1,618)	6,20,197	5,87,150	

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

	H1 2021-22	H1 2020-21
Agents	2,38,245	2,90,675
Brokers	7,83,834	7,34,267
Corporate Agency	1,54,068	1,61,222
Referral	-	-
Others* (nl. specific)	2,25,072	1,66,058
TOTAL (B)	13,91,219	13,52,222

Note: The profit/commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

* Others Include IMF,POS,Web aggregator,MISP