

**PERIODIC DISCLOSURES**  
**FORM NL-6-COMMISSION SCHEDULE**



Royal Sundaram General Insurance Co. Ltd

30-Sep-20

Particulars	FOR THE QUARTER ENDED 30th SEPTEMBER 2020															Total
	Fire Revenue Account	Marine Revenue Account			Miscellaneous Revenue Account										Total	
	Fire	Marine	Marine Hull	Marine Total	Motor OD	Motor TP	Motor	Workmen's Compensation / Employers Liability	Total Public / Product Liability	Engineering	Total Personal Accident	Total Health Insurance	Crop	Others	Miscellaneous Total	
Commission paid																
Direct	69,472	12,869	-	12,869	4,33,382	20,988	4,54,370	1,461	1,809	16,434	18,887	1,08,644	-	3,079	6,04,684	6,87,025
Add: Re-insurance Accepted	11,628	26	-	26	-	-	-	-	-	749	4	-	-	-	753	12,407
Less: Commission on Re-insurance Ceded	(1,04,741)	(9,603)	(116)	(9,719)	(2,15,069)	(5,066)	(2,20,135)	(635)	(3,020)	(44,027)	(8,334)	(96,281)	(288)	(3,033)	(3,75,753)	(4,90,213)
<b>Net Commission</b>	<b>(23,641)</b>	<b>3,292</b>	<b>(116)</b>	<b>3,176</b>	<b>2,18,313</b>	<b>15,922</b>	<b>2,34,235</b>	<b>826</b>	<b>(1,211)</b>	<b>(26,844)</b>	<b>10,557</b>	<b>12,363</b>	<b>(288)</b>	<b>46</b>	<b>2,29,684</b>	<b>2,09,219</b>

Particulars	FOR THE QUARTER ENDED 30th SEPTEMBER 2019															Total
	Fire Revenue Account	Marine Revenue Account			Miscellaneous Revenue Account										Total	
	Fire	Marine	Marine Hull	Marine Total	Motor OD	Motor TP	Motor	Workmen's Compensation / Employers Liability	Total Public / Product Liability	Engineering	Total Personal Accident	Total Health Insurance	Crop	Others	Miscellaneous Total	
Commission paid																
Direct	53,018	15,054	-	15,054	5,56,510	3,646	5,60,156	1,764	3,636	16,392	18,898	1,03,664	-	974	7,05,484	7,73,556
Add: Re-insurance Accepted	10,502	33	-	33	-	-	-	-	-	1,588	5	-	-	-	1,593	12,128
Less: Commission on Re-insurance Ceded	(59,926)	(7,975)	(50)	(8,025)	(1,60,665)	(5,711)	(1,66,376)	(129)	(3,552)	(53,103)	(3,013)	(59,781)	(92,144)	(5,502)	(3,83,600)	(4,51,551)
<b>Net Commission</b>	<b>3,594</b>	<b>7,112</b>	<b>(50)</b>	<b>7,062</b>	<b>3,95,845</b>	<b>(2,065)</b>	<b>3,93,780</b>	<b>1,635</b>	<b>84</b>	<b>(35,123)</b>	<b>15,890</b>	<b>43,883</b>	<b>(92,144)</b>	<b>(4,528)</b>	<b>3,23,477</b>	<b>3,34,134</b>

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

	Q2 2020-21	Q2 2019-20
Agents	1,18,439	1,89,249
Brokers	3,47,484	4,30,922
Corporate Agency	1,31,253	1,03,925
Referral	-	-
Others* (pl. specify)	89,849	49,460
<b>TOTAL (B)</b>	<b>6,87,025</b>	<b>7,73,556</b>

**PERIODIC DISCLOSURES**  
**FORM NL-6-COMMISSION SCHEDULE**



Royal Sundaram General Insurance Co. Ltd

30-Sep-20

Particulars	UPTO PERIOD ENDED 30th SEPTEMBER 2020															Total	
	Fire Revenue Account	Marine Revenue Account			Miscellaneous Revenue Revenue Account										Total		
	Fire	Marine	Marine Hull	Marine Total	Motor OD	Motor TP	Motor	Workman's Compensation / Employers Liability	Total Public / Product Liability	Engineering	Total Personal Accident	Total Health Insurance	Crop	Others			Miscellaneous Total
Commission paid																	
Direct	2,01,122	24,619	-	24,619	8,12,654	32,270	8,44,924	3,380	2,960	35,781	37,918	1,96,101	-	5,417	11,26,481	13,52,222	
Add: Re-insurance Accepted	34,931	70	-	70	-	-	-	-	-	1,349	69	-	-	8	1,426	36,427	
Less: Commission on Re-insurance Ceded	(2,74,910)	(18,679)	(200)	(18,879)	(3,10,214)	(8,692)	(3,18,906)	(746)	(4,471)	(74,730)	(12,106)	(89,708)	(294)	(6,749)	(5,07,710)	(8,01,499)	
<b>Net Commission</b>	<b>(38,857)</b>	<b>6,010</b>	<b>(200)</b>	<b>5,810</b>	<b>5,02,440</b>	<b>23,578</b>	<b>5,26,018</b>	<b>2,634</b>	<b>(1,511)</b>	<b>(37,600)</b>	<b>25,881</b>	<b>1,06,393</b>	<b>(294)</b>	<b>(1,324)</b>	<b>6,20,197</b>	<b>5,87,150</b>	

Particulars	UPTO PERIOD ENDED 30th SEPTEMBER 2019															Total
	Fire Revenue Account	Marine Revenue Account			Miscellaneous Revenue Revenue Account										Total	
	Fire	Marine	Marine Hull	Marine Total	Motor OD	Motor TP	Motor	Workman's Compensation / Employers Liability	Total Public / Product Liability	Engineering	Total Personal Accident	Total Health Insurance	Crop	Others		
Commission paid																
Direct	1,57,520	32,331	-	32,331	10,64,888	17,887	10,82,776	4,831	4,143	35,991	35,575	1,93,596	-	4,535	13,61,447	15,51,298
Add: Re-insurance Accepted	24,308	37	-	37	-	-	-	-	-	2,300	494	-	-	1,116	3,910	28,255
Less: Commission on Re-insurance Ceded	(1,63,382)	(22,633)	(402)	(23,035)	(4,43,817)	(10,354)	(4,54,171)	(1,193)	(6,556)	(89,650)	(13,949)	(1,18,988)	(92,200)	(13,728)	(7,90,435)	(9,76,852)
<b>Net Commission</b>	<b>18,446</b>	<b>9,735</b>	<b>(402)</b>	<b>9,333</b>	<b>6,21,071</b>	<b>7,533</b>	<b>6,28,605</b>	<b>3,638</b>	<b>(2,413)</b>	<b>(51,359)</b>	<b>22,120</b>	<b>74,608</b>	<b>(92,200)</b>	<b>(8,077)</b>	<b>5,74,922</b>	<b>6,02,701</b>

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

	H1 2020-21	H1 2019-20
Agents	2,90,675	2,99,499
Brokers	7,34,267	9,19,781
Corporate Agency	1,61,222	2,02,680
Referral	-	-
Others* (pl. specify)	1,66,058	1,29,338
<b>TOTAL (B)</b>	<b>13,52,222</b>	<b>15,51,298</b>

Note: The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

\* Others Include IMF, POS, Web aggregator, MISIP