## FORM NL-7-OPERATING EXPENSES SCHEDULE

Registration No. 102

Date of Registration with the IRDA: 23.10.2000

ROYAL SUNDARAM ALLIANCE INSURANCE COMPANY

Insurer: LIMITED



Date: 30-Sep-15

## **Operating Expenses Related To Insurance Business**

| S.No | Particulars  | For the Quarter | Upto the Quarter | For the<br>corresponding<br>quarter of the<br>preceeding year | Upto the Quarter of the prceeding year |
|------|--|-----------------|------------------|---|--|
|      |  | (₹000)          | (₹000)           | (₹000)  | (₹000)                                 |
| 1    | Employees' remuneration & welfare benefits             | 2,47,538        | 5,26,358         | 2,28,407  | 4,49,867                               |
| 2    | Travel, conveyance and vehicle running expenses        | 10,004          | 30,280           | 26,141  | 50,375                                 |
| 3    | Training expenses                                      | 242             | 1,047            | 1,552   | 5,630                                  |
| 4    | Rents, rates & taxes                                   | 31,479          | 62,718           | 30,207  | 59,851                                 |
| 5    | Repairs  | 10,496          | 22,609           | 9,758   | 19,764                                 |
| 6    | Printing & stationery                                  | 11,803          | 23,216           | 11,157  | 22,671                                 |
| 7    | Communication  | 17,226          | 37,862           | 18,602  | 34,712                                 |
| 8    | Legal & professional charges                           | 1,742           | 3,464            | 1,639   | 4,059                                  |
| 9    | Auditors' fees, expenses etc                           |                 |                  |   |  |
|      | (a) as auditor   | 500             | 1,000            | 625   | 1,000                                  |
|      | (b) as adviser or in any other capacity, in respect of | -               | -                | -   | -                                      |
|      | (i) Taxation matters                                   | 50              | 100              | 50  | 110                                    |
|      | (ii) Insurance matters                                 | -               | 1                | 1   | -                                      |
|      | (iii) Management services; and                         | -               | 1                | ı   | -                                      |
|      | (c) in any other capacity                              | 152             | 358              | 258   | 505                                    |
|      | (d) out of pocket expenses                             | 2               | 8                | -   | 128                                    |
| 10   | Advertisement and publicity                            | 18,238          | 34,053           | 12,125  | 20,268                                 |
|      | Interest & Bank Charges                                | 4,608           | 9,605            | 4,793   | 8,970                                  |
| 12   | Others (to be specified)                               | -               | -                | -   | -                                      |
|      | Data processing and outsourcing                        | 5,22,144        | 11,55,191        | 4,81,568  | 10,59,401                              |
|      | Marketing related expenses                             | 60,118          | 92,518           | 98,406  | 1,54,516                               |
|      | Software and hardware maintainance                     | 45,774          | 96,402           | 43,915  | 93,708                                 |
|      | Policy Stamp expenses                                  | 366             | 783              | 299   | 561                                    |
|      | Directors' sitting fees                                | 230             | 410              | 180   | 330                                    |
|      | Miscellaneous Expenses                                 | 15,953          | 31,283           | 9,077   | 26,074                                 |
| 13   | Depreciation   | 34,097          | 65,931           | (34,989)  | (5,592)                                |
| 14   | Service tax on premium                                 | 2,560           | 5,146            | 5,365   | 8,811                                  |
|      | TOTAL  | 10,35,322       | 22,00,342        | 9,49,135  | 20,15,719                              |

Note: Items of expenses and income in excess of one percent of the total premiums (less reinsurance) or Rs.5,00,000 whichever is higher, shall be shown as a separate line item.